



LIMITED LIABILITY COMPANY

«DIATOM»



MODERN
TECHNOLOGIES



MEDICAL
EQUIPMENT



CARE
ABOUT HEALTH

ABOUT THE COMPANY



DIATOM LLC was found in 2013

Main areas of activity

- ❖ Wholesale trade of medicines
- ❖ Import of medicines
- ❖ Implementation of economic activities related to the circulation of narcotic drugs, psychotropic substances and precursors
- ❖ A continuous process in ensuring quality conditions and good distribution practices



OUR MISSION



Our mission is to provide access to high-quality, safe, and effective medicines, that improve the health and well-being of people in Ukraine.



In Diatom we achieve it by offering the best pharmaceutical products from leading foreign and domestic manufacturers, excellent service and compliance with ethical business principles.

OUR VALUES

1

Quality

We are committed to providing safe and effective medicines that meet the highest standards of quality and regulatory compliance.

4

Cooperation

We appreciate relationships with our customers, suppliers and stakeholders that are based on mutual trust and respect.

2

Innovation

We embrace new ideas and technologies to continuously improve our services and expanding the product range.

5

Integrity

We conduct our business with honesty, transparency, and respect for ethical standards.

3

Excellence

We strive for excellence in all aspects of our work, including product quality, customer service, and professional expertise

6

Customer focus

We prioritize the needs of our customers and strive to exceed their expectations through excellent service and support.



OUR PHILOSOPHY



In Diatom, we believe that access to high-quality, effective and safe medicines is a fundamental right of every person.

And as a leading distributor of medicines, we strive to partner with key manufacturers to guarantee the quality and reliability of pharmaceutical products for patients in Ukraine.

We are proud to help patients in Ukraine get the best medicines and ensure their availability.

Our main priority – is the health of the nation.

We are driven by a deep sense of responsibility, and therefore we work tirelessly to expand our product range and import innovative medicines that help save lives.

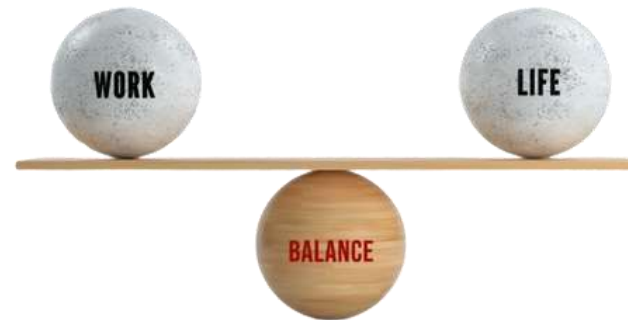
By providing the market with the necessary medicines and medical equipment, we make a positive contribution that affects the lives of millions of people in Ukraine.

OUR CORPORATE CULTURE



Our company culture is based on integrity, collaboration, and continuous improvement.

We value teamwork and open communication, and we encourage our employees to take ownership of their work and contribute to the company's success.



We prioritize a healthy work-life balance and provide opportunities for personal and professional growth.

OUR PRODUCTS

Diatom LLC has been actively participating in public procurement since 2016.



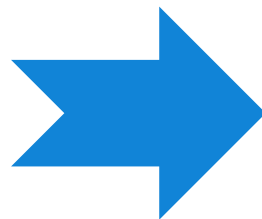
In our portfolio, we have medicines for the treatment of:

- Oncological diseases in children and adults
- Cardiovascular diseases and vascular diseases of the brain
- Tuberculosis
- Hemophili;
- Viral hepatitis



- Transplantation
- Juvenile rheumatoid arthritis
- Reproductive health of the nation
- Antiretroviral infections
- Palliative care

REGIONAL SALES



- ❖ Institute of Blood Pathology and Transfusion Medicine of the National Academy of Medical Sciences of Ukraine;
- ❖ Institute of Epidemiology and Infectious Diseases. L.V. Gromashevsky;
- ❖ **National Cancer Institute;**
- ❖ **National Children's Specialized Hospital "OHMATDYT"** of the Ministry of Health of Ukraine;
- ❖ Clinical Oncology Dispensary of the Dnipropetrovsk Regional Council;
- ❖ Department of Health Protection of the Executive Body of the Kyiv City Council;
- ❖ Communal non-commercial enterprise "**REGIONAL ONCOLOGY CENTER**"
- ❖ Medical Procurement of Ukraine

Since 2021, the product has been supplied to more than 100 medical and preventive facilities located throughout Ukraine

OUR GOALS AND ASPIRATIONS



- 1 To ensure timely and efficient delivery of medicines to patients, in compliance with needs and regulatory requirements
- 2 Foster a culture of innovation to bring new and innovative medicines to the market that are in great need of patients in Ukraine
- 3 Expand our product portfolio to meet the evolving needs of the market
- 4 To promote the importance of healthy living and preventative care through education and awareness initiatives
- 5 To increase market share through effective marketing strategies and partnerships with new drug manufacturers
- 6 To continuously improve our processes, systems, and services to enhance customer satisfaction



OUR ACHIEVEMENTS



"Diatom" LLC occupies a leading position in the market and is a multiple winners in competitive tenders for the supply of medicinal products.

The company is one of the **TOP 3 leaders** among suppliers in Ukraine.

We are an advanced supplier of such innovative drugs to state medical institutions:

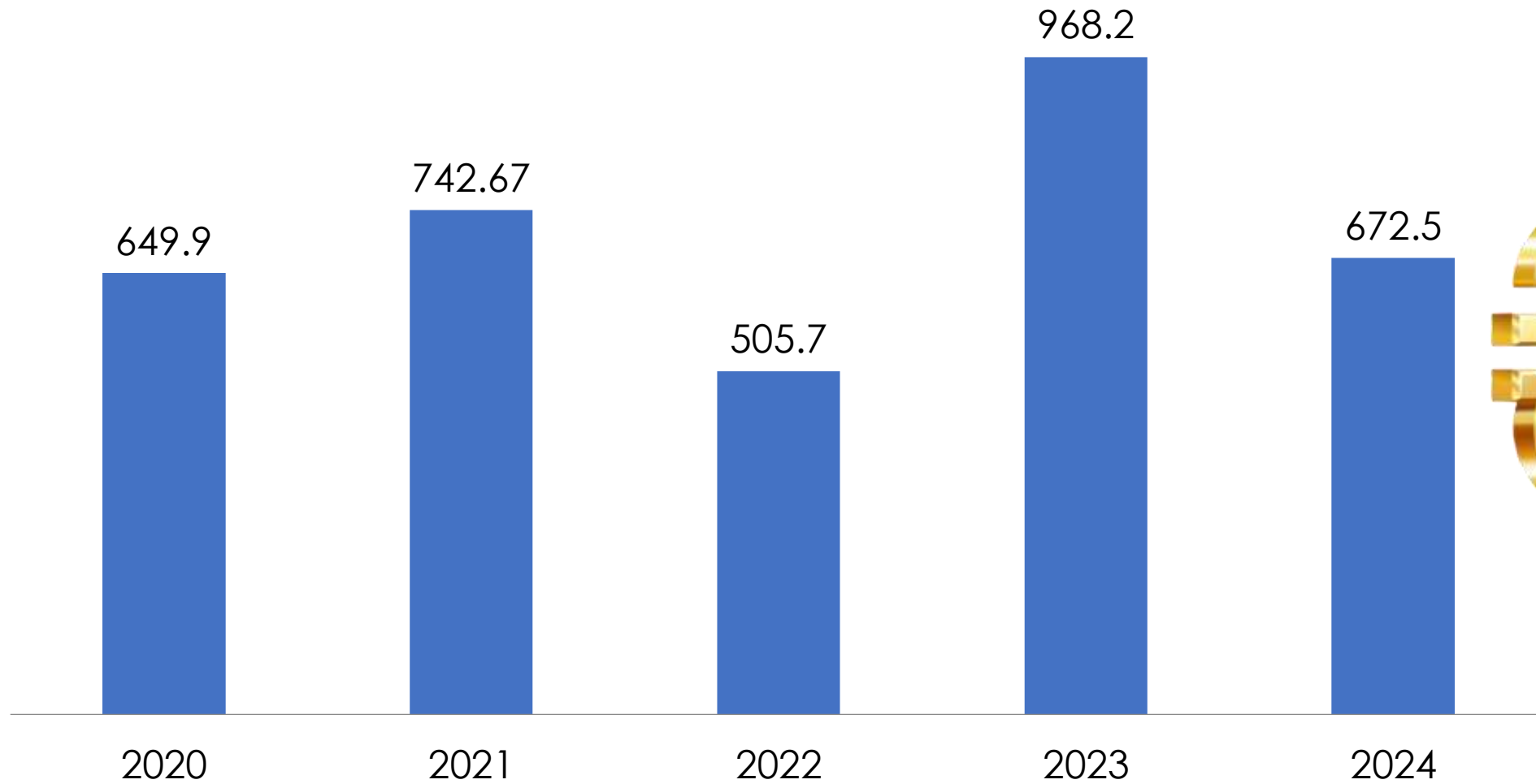
- ❖ Evrysdi
- ❖ Hemlibra
- ❖ Keytruda
- ❖ Tecentriq
- ❖ Ocrevus
- ❖ Perjeta
- ❖ Imbruvica
- ❖ Darzalex
- ❖ Sirturo



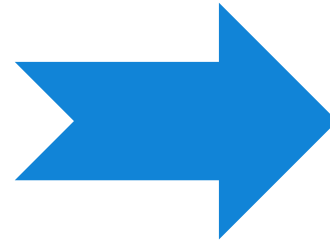
Diatom was the first company to supply drugs for targeted therapy in Ukraine.

Our purpose is to provide the necessary drugs to those who need help!

SALES 2016 – 2023, millions UAH



BUSINESS DEVELOPMENT



Among our priorities — is to expand the product range to include innovative medicines and medical equipment that are not yet available in Ukraine.

Through strategic partnership and cooperation with leading manufacturers we strive to provide the market with the best medicines and improve access to the necessary medicines and, ultimately, improve the health indicators of patients in Ukraine.

Looking to the future, we see ample opportunities for growth and development.
We plan to invest in the latest technologies and supply chain management systems to optimize our operations and improve efficiency. This will reduce our costs and speed up delivery times to the end consumer

WE COOPERATE WITH THE FOLLOWING FOREIGN COMPANIES:



abbvie



SANDOZ A Novartis Division



MSD

octapharma®



Kiro
GRIFOLS



AstraZeneca

B | BRAUN
SHARING EXPERTISE



**WE HAVE AGREED THE TERMS OF COOPERATION AND EXPECT
CONTRACTS TO BE SIGNED WITH THE FOLLOWING COMPANIES:**



WE COOPERATE WITH THE FOLLOWING DOMESTIC COMPANIES



QUALITY – IS OUR PASSION FOR PERFECTION



GDP Certificate

(compliance with the requirements of good distribution practice)



Without a doubt, maintaining safety and quality during the wholesale sale of products is extremely important in the pharmaceutical industry.

Our company has a European **GDP** license, which is a benchmark and an indicator of the global standard of distribution practice.



Diatom comprises a dedicated team that strives daily to enhance its operations!

OUR CONTACTS



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